



GSA Federal Supply Service

GSA Governmentwide Employee and Office Relocation Schedule 48

Office of Transportation & Property Management
GSA, FSS
Arlington, VA



What Is a Multiple Award Schedule?

- A schedule is a listing of vendors contracting with GSA to supply products and/or provide services to authorized users.



Advantages of the MAS Program

- Administrative Savings
- “Best Value”
- Orders count toward Small Business Administration (SBA) goals
- No order limitations
- Pricing (Most Favored Customer)



How to Utilize the MAS Program

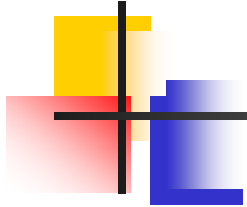
- Federal Acquisition Regulation (FAR) 8.4
Special ordering procedures for services
- Single Orders
 - Infrequent buys
 - GSA negotiated schedule prices
- Orders & Blanket Purchase Agreements (BPAs)
 - Leveraged buying power
 - Repetitive purchases

Best Value Ordering

- 
- Past Performance
 - Performance Plan
 - Quality Assurance

Management & Personnel
+
Pricing (reasonableness/realism)
+
Good Business Judgment
=
Best Value Decision

PBSW/SOO



- Attach to the RFQ
- What do we want, not how to do it
- Keep objectives at a high level
- Include performance incentives
- Allow contractor to propose the detailed solution



Governmentwide Employee Relocation Services

- Relocation Services include, but are not limited to:
 - Home Sale Services
 - Relocation Software, Technology & Support Services
 - Property Management Services
 - Destination Area Services
 - Move Management Services
 - Office Relocation Services

Listing of RELO Services



- 653-1: Home Sale Services
- 653-2: Property Management now under 653-4
- 653-3: Relocation Software, Technology & Support Services
- 653-4: Additional Services
- 653-5: Agency Customization Services
- 653-6: Training now under 653-4
- 653-7: Move Management Services
- 653-8: Office Relocation Services



SIN 653-1

Relocation Service Package

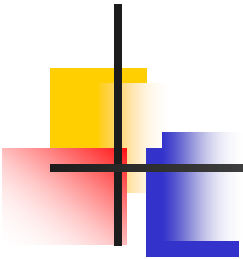
- Home marketing assistance
- Home sale services
- Destination area services
- Reports

SIN 653-3



Relocation Software, Technology and Services

- Spend Analysis
- Benchmarking
- Risk Assessment
- Outsourcing
- Re-engineering



SIN 653-4

Additional Services

- Cost of living analysis
- Closing assistance
- International moves
- Voucher review and payment
- Property Management
- Training

SIN 653-5

Agency Customization Services

- Relocation services for properties not eligible under SIN 653-1
 - Houseboats
 - Mobile homes
- Buyer Value Option [BVO (or under SIN 653-1)]

SIN 653-7

Move Management Services

- Carrier/forwarder selection
 - CHAMP or commercial list
- Arranges move date
- Service performance audit
- Additional services
 - Pre-move counseling
 - Quality control and assurance



Carrier Choice Under TDRS SIN 653-7 Move Management Services

Carrier Choice Under TDRS SIN 653-7 MMS

- TDRS/CHAMP Teaming
 - Schedule Contractors teaming with a carrier under CHAMP (415-G)
- TDRS – Commercial Full Service
 - Schedule Contractors subcontracting with a carrier (415-G like)
 - Schedule Contractors using their commercial agreements (400-N)

Agency Selects the Best Value



- It is the agencies responsibility to determine what carrier to use under 653-7, Move Management Services.
- It is a best value determination based on various factors, not just price.
- 41 CFR details how to perform a best value determination and what is required.
- CHAMP carriers have to be in the mix always. You can't automatically go to the contractor's commercial agreements to choose a carrier



SIN 653-8

Office Relocation (New Service)

- Pre-move planning
- Relocation plan designing
- Packaging materials
- Packing/crating
- Loading/unloading
- Delivery and setup



Key Points To Remember

- SIN Descriptions
- Agencies may further define/refine requirements
- Ordering procedures
- Leverage buying power
 - Blanket Purchase Agreement
 - Long term task order



Awarded Vendors

Employee Relocation

- Capital Relocation
- Cendant Mobility
- Corp. Relocation Services
- Primacy Relocation
- Prudential Relocation
- RE/MAX
- SIRVA
- Berger Transfer
- Hilldrup
- Global Mobility Solution
- Interstate Relocation Services
- Metrica
- Move Mgt. Ctr.
- Torrance Van & Storage
- United Van Lines
- Weleski Transfer, Inc.



Awarded Vendors

Office Relocation

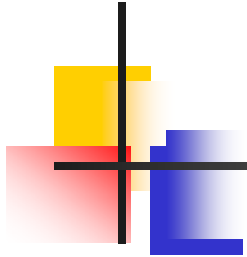
- All Season Movers, Inc.
- Berger Transfer & Storage
- Brantley Bros Moving & Storage
- Business Relocation Services, Inc.
- Century Worldwide Moving, Inc.
- DCA Management Services, Inc.
- Gibbs Contracting, Inc.
- Graebel Companies, Inc.
- Moving Masters, Inc.
- New Era Moving Services, Inc.
- Original Hall LN Moving & Storage Co.
- Paxton Van Lines, Inc.
- Suddath Van Lines, Inc.
- The Kane Company
- Victory Van Corporation
- Victory Worldwide Transportation

Reference Data



- Schedule 48 – Transportation, Delivery and Relocation Solutions
- Solicitation Number: FBGT-GG-050001-B

Websites



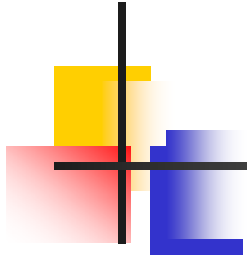
- www.gsa.gov/relocation
- www.gsa.gov/schedules
- www.gsa.gov/centerforacquisitionexcellence
- www.gsa.gov/travel
- www.gsa.gov/transportation
- <http://www.arnet.gov>
- <http://www.fbo.gov>



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Thank You